Last update March 8, 2019

All carriers shown may not be available. Please check your approved carrier list before proceeding.

### **Simplified Issue Products**

Company	Assurity Life			Columbian Life/Columbian Mutual				
Product	LifeScape S	ingle Premium WL	Acci-Flex (Acc	idental DB Term to 75)	SI TermLife 15, 20, 30		SI Terr	nLife Plus 20, 30
Classifications	Non-tobacco	Tobacco	Male	Female	Standard NT Thru Table D	Standard Tobacco	Standard NT Thru Table D	Standard Tobacco
Issue Ages	Ages 0-80 Ages 16-80 Age Last Birthday	Non-tobacco Tobacco	Ages 18-60 Age Last Birthday		Ages 18-65 Ages 18-60 Ages 18-55 <b>Age Last Birthday</b>	15 years 20 years 30 years	Ages 18-60/59 (ME,N Ages 18-50 Age Last Birthday	Y,VT) 20 years 30 years
Min/Max Premium or Face Amount	Min. Premium:	Ages 0-54, \$10,000 Ages 55+, \$5,000	Min. Face Max. Face	\$50,000 \$350,000	Min. Face Max. Face	\$25,000 \$250,000	Min. Face Max. Face	\$25,000 <b>\$250,000</b>
Policy Fee	\$75		\$45 (commissionabl	e)	\$60 (commissional	ole)	N/A	
Riders	Accelerated DB - Te Accelerated DB - LT Single Premium Rid	C/Home Care Option	Accident Only Disab Return of Premium Waiver of Premium	ility Income	Accelerated DB (Te Accidental DB Waiver of Premium	erminal, Critical, Chronic) Child Rider I - Disability	Accelerated DB (Te Accidental DB Waiver of Premium	rminal, Critical, Chronic) Child Rider - Disability
Features	Ages 0-60 \$695,000 some applicants may be		writing; after initial underwriting, by be required to complete connaire or medical exam to try  MIB, MVR (ages 18-35), pharmacy check, phone interview if needed Certain automatic declines, such as cancer, MS, organ transplant, Parkinson's, etc.		MIB, MVR (ages 18-35), pharmacy check, phone interview if needed Certain automatic declines, such as cancer, MS, organ transplant, Parkinson's, etc.			
Available in NY?	No		No		Yes		Yes	

#### Changes since last publication

- Features subject to current contract terms at time of sale.
- · Carriers and products offered through Crump Life Insurance Services may not be approved for use in all states.
- For informational use only-- Subject to change without notice. Survey based on information from various sources. Prepared for agent use only

Last update March 8, 2019

All carriers shown may not be available. Please check your approved carrier list before proceeding.

### **Simplified Issue Products**

Company	Columbian Life/Columbian Mutual				
Product	Dignified Choice - Classic Elite	Dignified Choice - Classic Select	Dignified Choice - Classic Advantage	Dignified Choice - Classic Advantage	
Classifications	Standard NT Standard Tobacco	Standard NT Standard Tobacco	Standard NT Standard Tobacco	Standard NT Standard Tobacco	
Issue Ages	Ages 25-85 Age Last Birthday	Ages 25-85 Age Last Birthday	Ages 45-85 Ages 50-75 in ME, NY, VT <b>Age Last Birthday</b>	Ages 45-80 Ages 50-75 in ME, NY, VT <b>Age Last Birthday</b>	
Min/Max Premium or Face Amount	Ages 25-44 \$5,000-35,000 Ages 45-80 \$2,500-35,000 Ages 81-85 \$2,500-25,000 Minimum issue in WA is \$5,000	Ages 25-44 \$5,000-35,000 Ages 45-80 \$2,500-35,000 Ages 81-85 \$2,500-25,000 Minimum issue in WA is \$5,000	Ages 45-85 \$2,500-20,000 Minimum issue in WA is \$5,000	Ages 45-85 \$2,000-10,000 Minimum issue in WA is \$5,000	
Policy Fee	\$40	\$40	\$40	\$40	
Riders	Accelerated DB (n/a in NY) Accidental DB Children's Term	Accelerated DB (n/a in NY) Accidental DB Children's Term	Accelerated DB (n/a in NY) Children's Term	None	
Features	Full benefit (no graded DB) Answer "No" to all health questions	Full benefit (no graded DB) Use if any Part 4 health question answered "Yes"	Graded benefit for 2 years Full face amount paid for accidental death ROP plus 6% for non-accidental death first 3 years Use if any Part 3 health question answered "Yes" and 2 or more Part 4 questions answered "Yes"	Graded benefit for 3 years Full face amount paid for accidental death ROP plus 6% for non-accidental death first 3 years Use if any Part 2 health question answered "Yes" and 2 or more Part 3 questions answered "Yes"	
Available in NY?	Yes	Yes	Yes	Yes	

#### Changes since last publication

- Features subject to current contract terms at time of sale.
- · Carriers and products offered through Crump Life Insurance Services may not be approved for use in all states.
- For informational use only-- Subject to change without notice. Survey based on information from various sources. Prepared for agent use only

Last update March 8, 2019

All carriers shown may not be available. Please check your approved carrier list before proceeding.

### **Simplified Issue Products**

Company	Foresters Financial	Gerber Life				
Product	PlanRight WL	College Plan	Grow-Up Plan	Simplified Senior Life WL		
Classifications	Non-Tobacco Tobacco		Standard NT	Non-Smoker Smoker		
Issue Ages	Level Benefit: Ages 50-85 Graded Benefit: Ages 50-85 Modified Benefit Ages 50-80 Age Last Birthday	Pay to Maturity: Ages 18-60 Single Pay: Ages 18-75 5-Pay: Ages 18-70/75 (Male/Female)	Ages 14 days-14 Ages 15-17 (Young Adult)	Ages 50-70 Simplified UW Ages 71-80 Full UW Age Last Birthday		
Min/Max Premium or Face Amount	Level (to age 80) \$35,000 Graded (to age 80) \$20,000 Modified (to age 80) \$15,000 Level/Graded (ages 81-85) \$10,000 Modified (ages 81-85) n/a	Min. Face \$10,000 Max. Face \$150,000	Min. Face \$5,000 Max. Face \$50,000	Min. Face \$25,000 Max. Face \$100,000		
Policy Fee	\$36					
Riders	Accidental DB Common Carrier Accidental DB			Accelerated DB for Terminal Illness		
Features	Graded/Modified: reduced DB first 2 yrs MIB, pharmacy check, build chart, PHI If answer is "Yes" to any queston in Part B, may be eligible for Modified Benefit; if answer Yes to Part C, Graded may be possible	Individual Endowment Product	Up to 6 children on 1 application Child assumes ownership at age 21 Can purchase up to 10x's original face up to age 40 w/ medical questions Young adult (ages 15-17) has additional app questions	Non-participating WL		
Available in NY?	Yes	Yes	Yes	No		

#### Changes since last publication

- Features subject to current contract terms at time of sale.
- · Carriers and products offered through Crump Life Insurance Services may not be approved for use in all states.
- For informational use only-- Subject to change without notice. Survey based on information from various sources. Prepared for agent use only

Last update March 8, 2019

All carriers shown may not be available. Please check your approved carrier list before proceeding.

### **Simplified Issue Products**

Company	Mutual of Omaha/United of Omaha					
Product	GU	L Express	Term Life Exp	ress (10, 15, 20, 30)	Livin	g Promise WL
Classifications	Standard NT Thru Table 4	Standard Tobacco	Standard NT	Standard Tobacco	Level Benefit: Standard NT Graded Benefit: Sta	Standard Tobacco
Issue Ages	Ages 18-65 Age Last Birthday		Issue ages vary by ten length guarantee, w/ or Age Last Birthday	•	Level Benefit: Graded Benefit: Age Last Birthday	Ages 45-85 Ages 45-80
Min/Max Premium or Face Amount	Min. Face Max. Face Ages 18-50 Ages 51+	\$25,000 \$300,000 \$250,000	Min. Face Max. Face Ages 18-50 Ages 51+	\$25,000 \$300,000 \$250,000	Min. Face Max. Face	\$5,000 Level: \$40,000 Graded: \$20,000
Policy Fee	N/A		\$60		\$36	
Riders	Accelerated DB (tern Accidental DB Disability Rider Waiver of Surrender Withdrawal/Liquidity	ninal or chronic illness) Child Rider Guaranteed Insurability Charges for Partial	Accelerated DB for Ten Accidental DB Common Carrier DB Disability Waiver of Pn DI rider Residential damage ric Waiver of premium for	Partial ROP der	Accelerated DB for TOptional Accidental	Ferminal or Nursing Home DB
Features	Build chart, MIB, pharmacy check, MVR, random phone interview  Certain automatic declines, such as cancer, major depression, Hodgkin's, MS		Build chart, MIB, pharmacy check, MVR, mandatory phone interview Mandatory APS ages 61-65 Certain automatic declines, such as cancer, major depression, Hodgkin's, MS		phone interview	ck, build chart, random any queston in Part 2, only
Available in NY?	No		No		No	

#### Changes since last publication

- Features subject to current contract terms at time of sale.
- · Carriers and products offered through Crump Life Insurance Services may not be approved for use in all states.
- For informational use only-- Subject to change without notice. Survey based on information from various sources. Prepared for agent use only

Last update March 8, 2019

All carriers shown may not be available. Please check your approved carrier list before proceeding.

### **Simplified Issue Products**

Company	Transamerica			
Product	Trendsetter Living Benefit 10, 15, 20, 25, 30			
Classifications	Standard NS Standard Express NS	Standard Smoker Std. Express Smoker		
Issue Ages	Issue ages vary by term state, band	length, age, class,		
Min/Max Premium or Face Amount	Min. Face Max. Nonmed Band Max. Face	\$25,000 \$249,999 \$2,000,000		
Policy Fee	\$60 Band 1, \$30 others			
Riders	Accident Indemnity Income Protection Optic Monthly DI Waiver of Premium	Children's Insurance in		
Features	Non-med reqs: app, Part 2, MIB, pharmacy check, and possible PHI and/or APS Includes Terminal, Critical, Chronic illness benefits			
Available in NY?	No			

#### Changes since last publication

- Features subject to current contract terms at time of sale.
- · Carriers and products offered through Crump Life Insurance Services may not be approved for use in all states.
- For informational use only-- Subject to change without notice. Survey based on information from various sources. Prepared for agent use only

Last update March 8, 2019

All carriers shown may not be available. Please check your approved carrier list before proceeding.

### **Simplified Issue Products**

Company	Transamerica					
Product	lmmediate Solutions Final Exper	nse 🔊 10 Pay Solution Final Expense	Easy Solutions Final Expense	Final Expense		
Classifications	Preferred NT Standard NT Preferred Tobacco Standard Tobacco	Preferred NT Standard NT Preferred Tobacco Standard Tobacco	Standard	Standard		
Issue Ages	Ages 0-85 Age Last Birthday	Ages 0-85 Age Last Birthday	Ages 18-80 Age Last Birthday	Ages 0-80		
Min/Max Premium or Face Amount	Min. Face: \$1,000  Max Face: Ages 0-55, \$50,000  Ages 56-65, \$40,000  Ages 66-75, \$30,000  Ages 76-85, \$25,000	Min. Face: \$1,000  Max Face: Ages 0-55, \$50,000  Ages 56-65, \$40,000  Ages 66-75, \$30,000  Ages 76-85, \$25,000	Min. Face: \$1,000 Max Face: \$25,000	Min. Face: \$2,000 Max Face: \$50,000		
Policy Fee	N/A	N/A	N/A	\$30		
Riders	Accelerated DB Accelerated DB w/ Nursing Home Option Accidental DB Child/Grandchild Rider	Accelerated DB Accelerated DB w/ Nursing Home Option	None	None		
Features	1 Yes to question in app section C2: n/a     2 Yes's to question in app section C3: n/a     1 Yes to question in app section C4: available     Any Yes in app section C5: no NHO	1 Yes to question in app section C2: n/a 2 Yes's to question in app section C3: n/a 1 Yes to question in app section C4: available Any Yes in app section C5: no NHO	1 Yes to question in app section C2: n/a 1 Yes to question in app section C3: available 2 Yes's to question in app section C4: available Any Yes in app section C5: no NHO Graded Benefit: reduced DB first 2 yrs			
Available in NY?	No	No	No	Yes		

#### Changes since last publication

- Features subject to current contract terms at time of sale.
- · Carriers and products offered through Crump Life Insurance Services may not be approved for use in all states.
- For informational use only-- Subject to change without notice. Survey based on information from various sources. Prepared for agent use only

Last update March 8, 2019

All carriers shown may not be available. Please check your approved carrier list before proceeding.

### **Guaranteed Issue Products**

Approved in New York state

Company		bian Life	Gerber Life		
Product		eed Issue WL			
Classifications	Standard		Standard		
Issue Ages	Ages 25-80 Ages 50-75 Age Last Birthday	All states except NY NY Only	Ages 50-80  Age Last Birthday	1	
Min/Max Premium or Face Amount	Ages 25-44 (non-NY) Ages 45-80 (non-NY) Ages 50-75 (NY)	\$5,000-\$10,000 \$2,500-\$25,000 \$2,500-\$25,000	Min. Face: Max. Face:	\$5,000 \$25,000	
Policy Fee	\$40	commissionable	\$11		
Riders	None		None		
Features	Modified benefit: during first 3 yrs all premiums paid back plus 6% interest (state variations as well)		Graded benefit: during first 2 yrs all premiums paid plus 10% interest; full DB paid if death by accident		
Available in NY?	Yes (as Columbian Mut	ual)	Yes		

#### Changes since last publication

<sup>•</sup> Features subject to current contract terms at time of sale.

<sup>·</sup> Carriers and products offered through Crump Life Insurance Services may not be approved for use in all states.

<sup>•</sup> For informational use only-- Subject to change without notice. Survey based on information from various sources. Prepared for agent use only

Last update March 8, 2019

All carriers shown may not be available. Please check your approved carrier list before proceeding.

### **Guaranteed Issue Products (Accident Only)**

Approved in New York state

Company	Gerber Life	Mutual of Omaha		
Product	Accident Protection Plan	Gtd ADvantage Accidental Death		
Classifications	Standard	Standard		
Issue Ages	Ages 18-69 Age Last Birthday	Ages 18-70 Age Last Birthday		
Min/Max Premium or Face Amount	Ages 18-54 \$250,000 Ages 55-59 \$100,000 Ages 60-69 \$50,000 Ages 18-54 (NY) \$200,000-\$250,000 FL: ages 19-69; \$20,000-\$100,000	Min. Face: \$50,000 Max. Face: \$500,000		
Policy Fee	N/A			
Riders	None	Return of Premium		
Features	Spouse coverage available up to 100% of primary insured's coverage Child coverage available to lesser of 20% of primary insured's coverage or \$25,000	Common Carrier Benefit: pays 2x's DB Auto Pedestrian Benefit: pays additional 25% DB Spouse and children coverage also available		
Available in NY?	Yes	Yes		

#### Changes since last publication

<sup>•</sup> Features subject to current contract terms at time of sale.

<sup>·</sup> Carriers and products offered through Crump Life Insurance Services may not be approved for use in all states.

<sup>•</sup> For informational use only-- Subject to change without notice. Survey based on information from various sources. Prepared for agent use only